

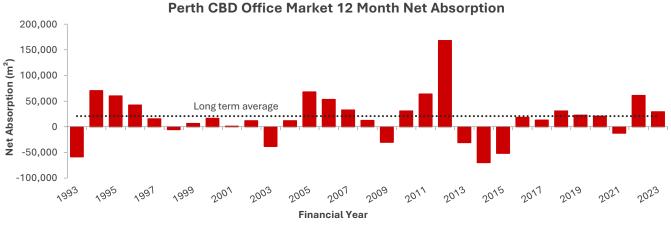
PERTH CBD OFFICE MARKET SNAPSHOT AUGUST 2023

Overall demand increased during the first half of 2023. Despite demand remaining positive, overall vacancy increased by 0.2 points to 15.9%.

| | 2022/2023 | | Month/Qtr/ Biannual Increase | Annual Increase | Recent Trend |
|--|-----------|---------------|------------------------------------|--------------------|---------------|
| Economy (WA) | | | | | |
| Population | Dec (Q) | 2.825 mill | 0.64% | 2.27% | |
| Unemployment (SA) | Jun (M) | 3.6% | - 0.1 ppt | +0.2 ppt | \rightarrow |
| State Final Demand | Mar (Q) | \$60.566 bill | 0.8% | 2.8% | • |
| CPI | Jun (Q) | 131.5 (index) | 0.8% | 4.9% | • |
| CBD Office Market | | | | | |
| Overall Vacancy Rate | Jul (B) | 15.9% | +0.2 ppt | +0.1 ppt | A |
| Prime Grade Vacancy Rate | Jul (B) | 12.8% | +0.0ppt | +0.8 ppt | A |
| Secondary Grade Vacancy Rate | Jul (B) | 20.3% | +0.4 ppt | -0.9 ppt | A |
| Sub-lease Vacancy as proportion of Total Vacancy | Jul (B) | 3.1% | -0.8 ppt | +1.9 ppt | • |
| Prime Net Face Rents | Jun (Q) | \$575-\$825 | - | 3.8% | |
| Prime Incentives | Jun (Q) | 42.5-50.0% | -2.8% | -5.2% | ▼ |

Source: ABS; Property Council of Australia Office Market Report; PVAWA. (SA=Seasonally adjusted; M=Monthly; Q= Quarterly; B=Bi-annually)

- According to CommSec in their latest 'State of the States' report (July 2023), Western Australia is ranked fifth out
 of eight States and Territories overall. Western Australia is ranked first in terms of relative economic growth and
 population growth.
- Perth CBD total vacancy increased to 15.9% in July 2023 from 15.7% in January 2023. Secondary space vacancy increased from 19.8% from 20.3%, and prime space vacancy remained the same at 12.8%.
- Sub-lease vacancy as a proportion of total vacancy decreased to 3.1% in July 2023, from 3.9% in January 2023. At its peak, in January 2013, sub-lease space accounted for 41.6% of all vacant space in the CBD.
- Premium grade vacancy decreased from 6.6% in January 2023, to 6.3% in July 2023. There was no sub-lease space available in Premium grade offices.
- There was an increase in supply in the first half of 2023 of 33,159 square metres, due mainly to the completion of Chevron's new headquarters at Elizabeth Quay. In total there was 67,579 square metres of supply additions, and 34,420 of supply withdrawals.
- Demand



Source: Property Council of Australia OMR, PVAWA

- 12-month net absorption, a proxy measure for demand, was 29,379 square metres in the year to July 2023, sitting above the long term (30 year) average of 20,745 square metres. In the first half of 2023 demand was highest for Premium grade stock, with 23,742 square metres absorbed.
- Tenants have taken advantage of softer market conditions to negotiate long leases, so it will likely be some time before substantial premium spaces becomes vacant again. Smaller tenants may still be able to benefit, but tenants requiring larger floor plates and more space may be forced to look at pre-committing to new buildings.
- There are two new developments expected for completion during the remainder of 2023, 13,681 square metres at 98 Mounts Bay Road (Capital Square 3); and 9,529 square metres at 141 St Georges Terrace (Westralia Square 2). Given the current level of demand, it is unlikely that vacancy rates will decrease substantially in the short term.
- There has been a shift from mostly desk office space to the addition of collaboration spaces and areas to socialise.
- There have been no confirmed office sales (greater than \$5 million) in the Perth CBD to date in 2023.

Source: ABS; Property Council of Australia's Office Market Report; CommSec; PVAWA.

Our Team of Valuers at Property Valuation & Advisory have extensive experience in the valuation of property assets. Please contact us if you would like more information, or to discuss a valuation requirement. Tel : (08) 6500 3600 Email : info@pvawa.com.au

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